

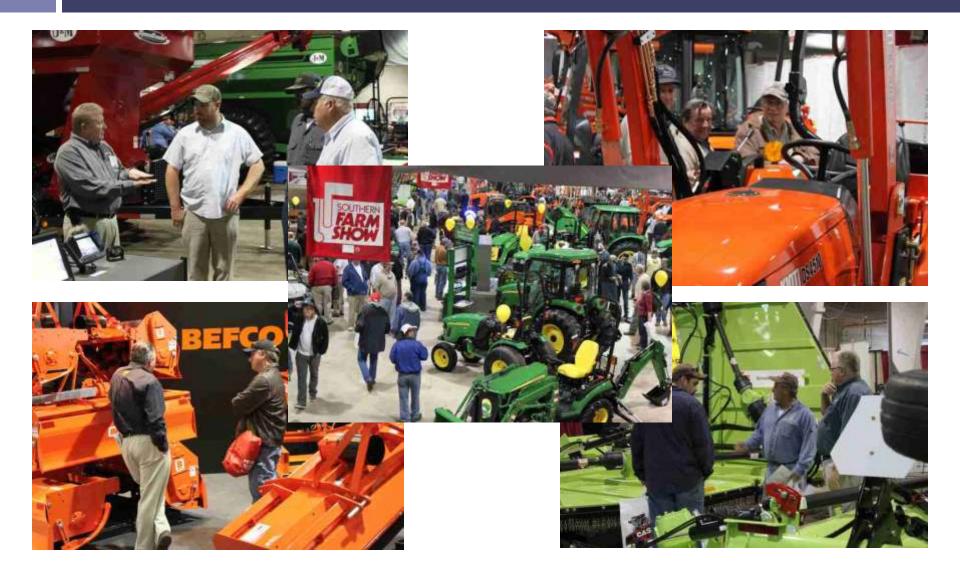
SHOW IN REVIEW RALEIGH NC JANUARY 30 – FEBRUARY 1, 2013

www.SouthernFarmShow.com

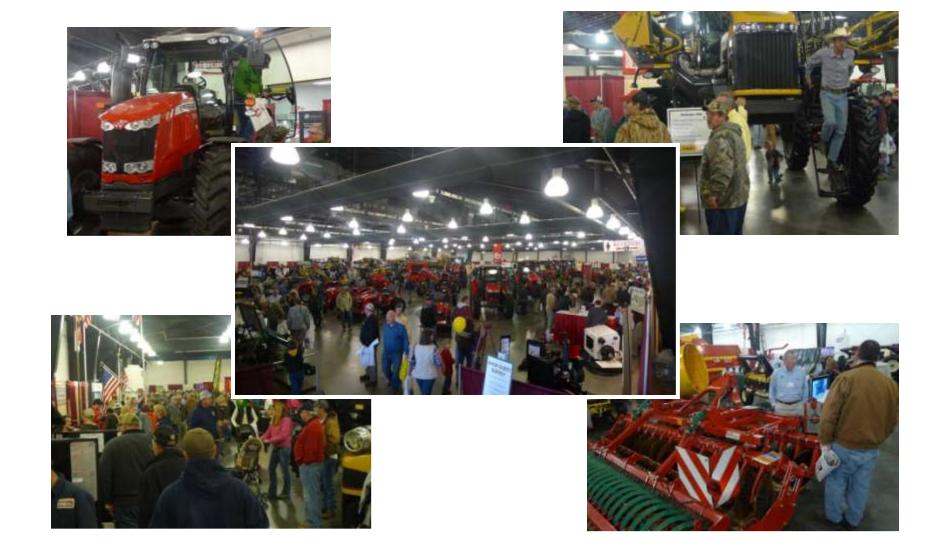
Show Map EXPOSITION CENTER HOLSHOUSER BUILDING им ввиним висова EQUIPMENT TENT DORTON **ARENA**

> KERR SCOTT BUILDING

Jim Graham Building 59 exhibitors



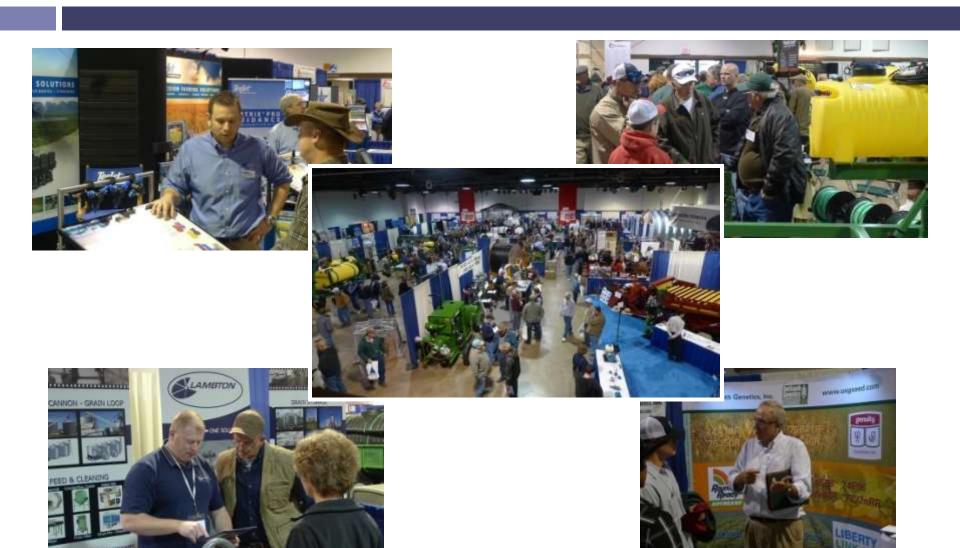
Exposition Center 58 exhibitors



Dorton Arena 14 exhibitors



Kerr Scott Building 48 exhibitors



Equipment Tents 75 exhibitors





Outdoor Exhibits 101 exhibitors







Exhibitor Comments

Great leads. This show is getting better and better for us year after year. Baker Abilene Machine

The Southern Farm Show just keeps getting better and better. Some are larger but none are better. We look forward to another 20 years in the show. Brock Equipment Inc.

The Southern Farm Show is the best most productive show of the year for me. TriEst Ag Group, Inc.

Show Guest Profile

Age	%
18-34	29%
35 - 44	17%
44 - 55	19%
55 - 64	14%
65+	15%

Location	%
Eastern NC	43%
Central NC	32%
Western NC	6%
Virginia	8%
South Carolina	4%
Other	8%

Show Guest Profile

Acres in Production	%
Less than 25	18%
26-50	6%
51-200	32%
201-500	13%
501-1000	14%
1000+	18%

Exhibitors Reported Doing Business With	%
Full Time Farmers	65%
Part Time Farmers	17%
Farm Equipment Dealers	9%
Landscape Contractors	11%
Groundskeepers	6%
Construction Companies	11%
Municipalities	4%

Show Guest Farming Activity

Activity	%
Dairy	8%
Peanuts	5%
Turf	3%
Fruit	4%
Sweet Potato	5%
Poultry	11%
Cotton	10%
Forestry	8%
Vegetables	22%

Activity	%
Corn	41%
Tobacco	20%
Soybean	53%
Beef	51%
Horses	11%
Hogs	12%
Livestock - other	13%
Hay	57%
Grain/Wheat	42%

Activities



FFA Tractor and Truck Driving Competitions



Chevrolet Ride and Drive



Cowdog Demonstrations



Southern National Draft Horse Pull

Meetings



Ag Development Forum



Tobacco Growers Association of NC



NC Pork Council



NC Soybean Producers

IMPLEMENT COMPANIES





























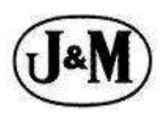
HAY and GRAIN HANDLING

Vermeer[®]





















CONSTRUCTION EQUIPMENT

















TRACTOR COMPANIES























SPREADERS, MIXERS, SPRAYING EQUIPMENT























IRRIGATION COMPANIES









LIVESTOCK EQUIPMENT COMPANIES















POWER EQUIPMENT COMPANIES



















OTHER COMPANIES

















SHOW ADVERTISING

Television













Radio







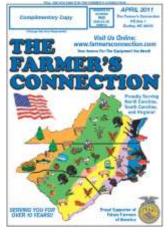
SHOW ADVERTISING

Magazine





















SOCIAL MEDIA

The Southern Farm Show Facebook page generated attention and 1,900 fans



WEBSITE EXPOSURE

- The show website generated over 90,000 page views
- PLUS...most exhibitors created free interactive web pages on the site.

Southern Shows



Southern Farm Show

Wednesday February 5 - Friday February 7 2014 Show starts in 296 days



General Information

What's Happening?

Exhibitors

FAQ

Remind Me

Tell A Friend

Contact

Show Updates

Information for Exhibitors



North Carolina State Fairgrounds | Driving Directions | Accommodations

add to google calendar





Over 300 exhibiting companies make the Southern Farm Show the largest agricultural exposition in the Carolinas and Virginia.

A tradition at the NC State Fairgrounds each February, the show hosts key industry events, and is known as the region's annual meeting place for farmers and agricultural leaders. Free admission and parking make the show a can't-miss for farmers, as well as allied professionals including landscapers and excavation contractors.

PUBLIC RELATIONS

News releases sent to national agricultural publications and local publications within a 150 mile radius of Raleigh

Southern Farm Show

ASH

NEWS RELEASE FOR IMMEDIATE RELEASE

Contact Information: David Zimmerman (800) 849-0248 dzimmerman@southernshows.co

> The 37th Annual Southern Farm Show returns to the NC State Fairgrounds January 30• February 1, 2013

Raieigh, NC (January 10, 2013) Agriculture is North Carolina's largest industry, creating 20% of the state's economy. So it makes sense that the Southern Farm Show, January 30 through February 1 at the NC State Fairgrounds here, is the state's largest trade show. And large it is, utilizing all seven major buildings on the fairgrounds, and spilling over into acres of outdoor exhibits and temporary structures.

"it's where farmers come to get better," says David Zimmerman, show director of the 37th annual show. According to Zimmerman, that improvement can come in many forms. It may be a new implement that increases productivity. Or a key piece of advice gleaned from one of the hundreds of experts at the show. Or perhaps it's a new technique picked up at a continuing education class. And while many farmers and agribusiness professionals come with a specific need in mind, for many it's that yet-unknown discovery that brings them to Raleigh each year.

With over 500 manufacturers planning to be on hand for the show, there's plenty to discover. Looking for a new tractor? There's the latest from John Deere, Case IH, Kubota, Massey Ferguson, Caterpillar, New Holland, Kioti, Branson, Mahindra, LS, and Cub Cadet. There are similarly long lists for tillage, hay, cattle, spraying, and spreading equipment. If it's involved in farming in the Carolinas and Virginia, it will most likely be there.

DIRECT MAIL

- 20,450 postcards mailed to select farmers and landscapers
- 35,450 postcards personalized for and distributed by exhibitors



A very special THANK YOU to our outstanding exhibitors.

AAA Scale Co.
ABI IRRIGATION
Ace Industries Inc.

ACT Construction Equipment

Advance Agra Service
Ag Concepts Corporation
Ag Express Electronics
Ag Leader Technology
Ag Spray Equipment
Agco Corporation

Agri Supply Agri-King AgriDryLLC. Agridyne LLC

Alkota Cleaning Systems, Inc

Ally Building Systems Amadas Industries

American Farm Mortgage Company, Inc.

Amsoil / Aggrand

Anderson Tractor & Equipment Apache/Palco/Henke/Buffalo

Livestock Equipment

Arctech Inc. Ariens Co.

Armtech Insurance Athens Plow Company Atlantic Power Solutions, Inc

Augusta Seed Corn

B&A Trailers Bad Boy Mowers Baker Abilene Machine Inc.

Bates Distributors Inc. BB Hobbs Company

BB&K Farms Sprigging Service, Inc.

BBI Spreaders
Behlen Country

Belco Resources Equipment

Benchmark Buildings & Irrigation Inc.

Benchmark Tool & Supply, Inc.

Benedict Sports
Berry Hill Irrigation
Bigham Brothers, Inc.
Bill Black Chevrolet Cadillac

Biofuels Center of North Carolina Bodenhamer Farms & Nurserv

Branson Tractors
Brock Equipment Co.

BulkTobac - DIV Gas Fired Products, Inc.

Bush Hog Inc.

Cammond Industries Inc. Cape Fear Lift Trucks Carolina Apparel

Carolina Custom Traders

Carolina Greenhouse & Soil Company Carolina Rim & Wheel Company Carolina Tobacco Services

Carquest Auto Parts
Carthage Saw & Mower

Case IH
Cattle South

CCS Equipment Sales, LLC

Central Boiler, Inc.

Chandler Equipment Co.

Chevrolet

Christian Farmers Outreach

CIS Rubber Tracks

City of Raleigh/Public Utilities Clean Burn of the Carolinas

Clean Cutter Flail & Tiller Blade Co.

Clear Choice Water Solutions

Cloverdale Supply

Conklin

Construction Attachments, Inc.

Crawford Engineering and Consulting, PA

Crop Production Services

CROPP Cooperative / Organic Valley

Cross Creek Seed

CrustBuster/Speed King Inc. CTS Cleaning Systems Cub Cadet Corporation Cummings & Bricker Inc.

Cureco, Inc.

Davis & Davis Inc.

Diesel Equipment Company Discount Hydraulic Hose

Diversified Crop Insurance Services

Doeblers Hybrids

Donald M. Thomas Working Border Collies

Doub Farms LLC / Southern Soil

Dougherty JCB

A very special THANK YOU to our outstanding exhibitors.

Douglas Heath Grass Sprigging

Doyle Equipment Manufacturing Co Inc

DTN - The Progressive Farmer

Duke Energy

DuPont Crop Protection

Dyna Products

East Coast Equipment

Eastern Grain Equipment LLC

Econoline Trailers, Inc.

Equipmax LLC

Evans Mactavish Agricraft, Inc./

World Tobacco Inc. Evencure Systems

Exmark Distributed by Blalock Machinery

F.W. Rickard Seeds, Inc.

FAE USA Inc. Farm Bureau

Farm Credit Associations of NC Farm Progress Companies

Farm Supply FarmLogic

Fastline Publications
First Products Inc

Flue Cured Tobacco Services LLC.

FMC Ag Products Group Frey Mfg. & Distributors Gaston Sealey Company

GCR Tire Center

General Fertilizer Equipment Inc.

General Timber

GFR Forestry Consultants.

GHS, Inc.

GoBob Pipe & Steel Sales Golden Gait Trailers, LLC

GoldLeaf Seed Co.
Granville Equipment
Grasshopper Company
Grasshopper Fertilizer

GrassWorks Weed Wiper, LLC Great Plains Manufacturing, Inc.

Greenleaf Technologies

Gregory Poole

Growers Mineral Solutions

Gypsoil

H & H Farm Machine Co., Inc. H & S Manufacturing Co., Inc.

H&H Farm Supply

Hardee by EVH Manufacturing

Heatmasterss High Grade Mfg Inc. Hill Top Tire

Hog Slat Inc.

Horizon Products / Zerk Zapper Tool

Hotsy Cleaning Systems
Hud-son Forest Equipment, Inc.
Hutchinson/Mayrath/Neco/MFS

Hypro - SHURflo Implement Sales, LLC

Interstate LPE Katolight & Winco Generators

J & M Manufacturing Co., Inc.

J. De Supply, Inc. / BEFCO

John Deere/Southeast Farm Equipment Company

KC Crop Insurance Services Inc.

Kelley Manufacturing Co.

KEMCO / Belco Resources Equipment

Kioti Tractor Division Koch Agronomic Services KSi Convevors. Inc.

Kubota Tractor Corporation Kuhn North America, Inc.

Kuhns Mfg LLC

Lambton Conveyor Limited Lanco Manufacturing, Inc.

Land Pride

Landoll Corporation

Landscape Gardening - Sandhills Community

College

LB's Trailer Sales

Leonard Buildings & Truck Accessories

Lilley International LMC - Cross

Loflin Fabrication LLC

Long Tobacco Barn Company, LLC

LS Tractors USA LLC Lucky Buck Mineral

M & W Farms

Mac Don - Short Line Sales Mack Boring & Parts Co. Mahindra USA. Inc.

MarCo Manufacturing Co./Powell Manufacturing Co.

A very special THANK YOU to our outstanding exhibitors.

Max-Flex Fence Systems May Supply Company

MB Grain - Murphy Brown LLC

McCarthy Tire Company

McGill Compost

MD/Barnmaster of the Carolinas-

Brookins Construction

Mechanical Transplanter Co., Inc.

Mid-Atlantic Irrigation Co. Inc.

Mid-Atlantic Stihl

Minnesota Pneumatic Products

Morton Buildings Motomco Ltd. MVP Services Inc.

Nachurs Alpine Solutions

NC Agricultural Aviation Association

NC Agromedicine Institute NC Cattlemen's Association

NC Dept of Agriculture Meeting Room

NC Farm Bureau

NC Forestry Association

NC Pecan Growers Association

NC Propane Gas Association

NC Small Grain Growers Association

NC Soybean Producers Association Inc.

NC Sportsman Magazine

NCDA & CS - N.C. Forest Service

NCSU - Agricultural Institute

NCSU - Crop Science

New Holland

Newton Crouch Inc.

Northern Tool & Equipment

Orion Solutions

Outback Heating Inc.

Outdoor Equipment Distributors, Inc.

P. Bradley & Sons

Pacer Pumps

Pasture Management Systems, Inc. Pearce Brothers Pecan Cracker Pearson Livestock Equipment

Pequea

Performance Outdoor Products Piedmont Farm Systems, Inc Pinnacle Trailer Sales, Inc.

Pioneer Hi-Bred International, Inc.

Prairie Pride Enterprises Precision Ag Resources Inc. Precision Planting, Inc

Priefert Ranch Equipment

Prima Tech USA

ProAg

Progeny Ag Products
ProLine Trailers
Quality Craft Tools,
Quality Equipment, LLC
Rain and Hail Insurance

Rain Line Products Metal Roofing

RBI Corporation

Reddick Equipment Company of NC LLC

Reinke Irrigation.

Rhino/EarthMaster

Right of Way Equipment Company

Robs Hydraulics Inc Rockydale Quarries

Rogers Realty & Auction Inc

Roto-Mix LLC

Rural Community Ins. Services RW Moore Equipment Company

S & P Equipment Co. S.I. Distributing

Salford Farm Machinery Ltd.

Sandling Golf Cars Inc.
Schaeffer MFG Co
Schulte Industries Ltd
Shoup Manufacturing Co.
Silveus Insurance Group

Sitech Mid-Atlantic

Smith Farm Trailer Sales Snipes Insurance Service, Inc. Snow Tractor and Equipment

Soil Plus, LLC

Soucy International Inc. Southeast Farm Press Southeast Tractor Parts

Southeastern Composting Systems LLC Southeastern Outdoor Products Inc. Southeastern Pipe & Drain Systems

Southeastern Pneumatic Inc.

Southern Container Corporation of Wilson Inc.

Southern Farm Network

A very special THANK YOU to our outstanding exhibitors.

Southern States Cooperative Southland Rental and Supply Stuart Surles Insurance Sukup Manufacturing Co. Sweetwater Creek Seeds

Synagro Syngenta Tarver Sales

Taylor Manufacturing, Inc.
Taylor Pittsburgh Mfg. Inc.
Technology Crops International

Techtop Motors
TeeJet Technologies

TFL Lighting

The Barn Loft Western Store, Inc.

The Farmer's Connection

Thomas Tire Commercial & Offroad Tidewater Power Equipment Company

Tobacco Farm Quarterly

Tobacco Growers Association of NC

Tobacco Special Racing

Tractor House

Tri State Distributors Inc.
Triad Corrugated Metal, Inc.

TriEst Ag Group, Inc. Trinity Metal Buildings Tytan International LLC

Tytun Ltd.

U.S. Buildings LLC UniSouth Genetics, Inc.

Unverferth Mfg. Co., Inc.

USDA-APHIS VS USDA-APHIS-PPQ V & M Hydraulics

VaCarolina Buildings, Inc. Vause Equipment Co Vermeer Corporation

VMC

W W Livestock Systems

W. R. Long

W.A. Johnson, Inc.

Wake Forest-Rolesville FFA Alumni

Walinga U.S.A. Inc.

Walters Air Assist-Plant Release System

Warren Oil Co. Water Guard, Inc

Wayne Community College

Wells Fargo Bank
Willmar Fabrication, LLC
Wilson Manufacturing

Wilson Trailer Sales & Service, Inc.

Wingfield Flexible Harrows Wood-Mizer Products

WORLD NET AUCTIONS INC.

Yara North America Yes! Solar Solutions

JOIN US IN 2014

Mark Your Calendar Now!

February 5-7

For more information:

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dzimmerman@southernshows.com